



TRAINING PLACEMENT & INDUSTRY INTERFACE DEPARTMENT SWAMI VIVEKANAND SUBHARTI UNIVERSITY

(Established under U.P. Govt. Act no. 29 of 2008 and approved under section 2(f) of UGC Act 1956)
Ph. 0121-2439043, 2439052, +91 7302319995; Telefax: 0121-2439067
e-mail: placement@subharti.org, Website: www.subharti.org



ticeRef. No. Dir/T&P/2025-26/57
March 2026

Date: 03rd

PLACEMENT NOTICE

Subject: Internship Drive of Indian Space Research Organisation for all UG/ PG/ PhD / Diploma (B.Tech , M.Tech , BSC) Students

Jai Hind,

This is to inform **Faculty of Science , Engineering and Polytechnic all BBA UG/ PG/ PhD / Diploma (B.Tech , M.Tech , BSC) Students** that **Training, Placement & Industry Interface Department** of Subharti University, Meerut is conducting **Internship Drive of Indian Space Research Organisation** The details are mentioned below.

1	Company	Indian Space Research Organisation
2	Type	Will be informed later
3	Date of Drive	Will be informed after registration
4	Company Profile	Indian Space Research Organisation (ISRO) is the space agency of India. The organisation is involved in science, engineering and technology to harvest the benefits of outer space for India and the mankind. ISRO is a major constituent of the Department of Space (DOS), Government of India. The department executes the Indian Space Programme primarily through various Centres or units within ISRO.
5	Website	www.isro.gov.in/index.html
6	Stream	UG/ PG/ PhD / Diploma
7	Position	Relationship Manager-Sales
8	Job description	<p>The Relationship Manager – Sales will be responsible for driving revenue through direct sales and channel sales for the company’s real estate projects. The role involves managing the complete sales lifecycle, including lead handling, client engagement, site visits, negotiations, deal closures, and coordination with internal teams.</p> <p>Key Roles & Responsibilities :</p> <ul style="list-style-type: none"> - Handle walk-in clients, inbound leads, digital leads, and referrals. - Understand customer requirements and present suitable real estate solutions. - Conduct site visits, project presentations, and follow-ups. - Negotiate commercial terms and close deals as per company policies. - Ensure smooth completion of booking and documentation formalities. - Manage relationships with channel partners, brokers, and real estate consultants. - Onboard and engage new channel partners to expand sales reach. - Share project details, pricing, inventory, and marketing updates with partners. - Support channel partners in client meetings and closures. - Act as a single point of contact for clients throughout the sales process. - Ensure professional handling of client queries and concerns. - Maintain high standards of customer satisfaction and service quality. - Coordinate with CRM, legal, finance, and operations teams. - Maintain accurate records in CRM systems. - Prepare regular sales and performance reports. - Ensure compliance with company policies and procedures
9	Skills required	<p>0–3 years of experience in real estate sales or related sales roles. Exposure to direct sales and/or channel sales. Strong communication and negotiation skills. Professional demeanor and client-facing skills. Target-driven approach with strong follow-up capabilities.</p>



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		Willingness to work on weekends and site visits as required.
10	Joining	Immediate
11	Internship Location	Dehradun, Uttarakhand
12	Salary	4.5 LPA CTC
13	Company Registration Link	https://forms.gle/da65xFiAmWWxLM4o6
14	University Reg. Link	https://forms.gle/iRMphEp43SUfSS8v8

Note: All the students are advised to study the Job Description and about the company before attending the interview process. **All the candidates need to register on the given links to attend this drive till EOD on 4th March 2026**

Ankit Bhardwaj
(Section Officer)
For Director T& P

CC:
Hon'ble Vice Chancellor Sir (For his kind Information)
Registrar Sir
Dean: Faculty of Management
T & P Coordinator